VMMC Service	Demand creation strategies	Remarks
delivery mode		
Routine (this is where there is just static site such as health centres and district hospitals)	<ul> <li>Branded banners or sign posts displayed at the facility</li> <li>Preliminary briefing meeting between demand creation team and service delivery team</li> <li>Meetings with local leaders, religious leaders and other influential people in the community</li> <li>meetings with older men and women surrounding the service delivery point</li> <li>availability and distribution of communication materials</li> <li>utilization of village discussion groups/meetings/gatherings</li> <li>meetings with initiators</li> <li>brief health centre staff and allied workers</li> <li>utilize health facility health education talks to include VMMC</li> </ul>	
Mini campaign (this is where there is a combination of static and mobile sites)	<ul> <li>village discussion groups</li> <li>public talks in schools</li> <li>interactive drama sessions</li> <li>meetings with initiators</li> <li>letters to Mosques and churches</li> <li>brief health centre staff and allied workers</li> <li>strategic partnership with the private sector</li> <li>community film shows</li> </ul>	At least a large % of these activities have to be done according to the VMMC service delivery mode
Mass campaigns (this is where there is a combination of static, mobile and tents and is aimed at reaching a target for that period. Suitable for school holidays)	<ul> <li>Community filming/shows</li> <li>Road shows with bands and popular artists/comedians</li> <li>Availability and distribution of promotion materials (t-shirts, caps, wrist bands etc)</li> <li>Interactive drama sessions</li> <li>village discussion groups</li> <li>use of popular dancing troupes</li> <li>public talks in schools/colleges</li> <li>letters to Mosques and churches</li> <li>brief health centre staff and allied workers</li> <li>work with the village health committees</li> <li>use of VMMC champions (women and satisfied clients)</li> <li>strategic partnership with private sector</li> <li>mass media through radio/community radios</li> </ul>	In mass campaigns, some of the above strategies could be employed though they have not been listed here. however, those in this category have to be a priority because of reach and immediate feedback

## Minimum packages for VMMC demand creation